| | Participant Test (\$Total) | Utility Test (\$Total) | Rate Impact Test (\$Total) | Modified TRC Test (\$Total) |
|------------------------------------|----------------------------------|------------------------------|-------------------------------------|--------------------------------------|
| Benefits | | • | | |
| Avoided Revenue Requirements | | | | |
| Commodity Cost Reduction | N/A | \$689,690 | \$689,690 | \$689,690 |
| Variable O&M Savings | N/A | \$9,239 | \$9,239 | \$9,239 |
| Demand Savings | N/A | \$64,716 | \$64,716 | \$64,716 |
| Subtotal | - | - | • | \$763,646 |
| Non-Energy Benefits Adder (20%) | | | | \$152,729 |
| Subtotal | N/A | \$763,646 | \$763,646 | \$916,375 |
| Other Benefits | | | | |
| Bill Reduction - Gas | \$1,040,342 | N/A | N/A | N/A |
| Participant Rebates and Incentives | \$174,243 | N/A | N/A | \$174,243 |
| Incremental Capital Savings | \$ 0 | N/A | N/A | \$0 |
| Incremental O&M Savings | \$469 | N/A | N/A | \$544 |
| Subtotal | \$1,215,053 | N/A | N/A | \$174,786 |
| Total Benefits | \$1,215,053 | \$763,646 | \$763,646 | \$1,091,161 |
| Utility Project Costs | | | | |
| Program Planning & Design | N/A | \$0 | \$0 | \$0 |
| Administration & Program Delivery | N/A | \$102,327 | \$102,327 | \$102,327 |
| Advertising/Promotion/Customer Ed | N/A | \$4,800 | \$4,800 | \$4,800 |
| Participant Rebates and Incentives | N/A | \$174,243 | \$174,243 | \$174,243 |
| Equipment & Installation | N/A | \$0 | \$0 | \$0 |
| Measurement and Verification | N/A | \$30,000 | \$30,000 | \$30,000 |
| Subtotal | N/A | \$311,370 | \$311,370 | \$311,370 |
| Utility Revenue Reduction | | | | |
| Revenue Reduction - Gas | N/A | N/A N/A | \$1,204,980 | N/A |
| Subtotal | N/A | N/A | \$1,204,980 | N/A |
| Participant Costs | | | | |
| Incremental Capital Costs | \$847,179 | N/A | N/A | \$981,625 |
| Incremental O&M Costs | \$0 | N/A N/A | N/A N/A | \$0 |
| Subtotal | \$847,179 | N/A | N/A | \$981,625 |
| Total Costs | \$847,179 | \$311,370 | \$1,516,350 | \$1,292,995 |
| Net Benefit (Cost) | \$367,874 | \$452,276 | (\$752,704) | (\$201,833) |
| Benefit/Cost Ratio | 1.43 | 2.45 | 0.50 | 0.84 |

Note: Dollar values represent present value of impacts accumulated over the lifetime of the measures.

| 2020 GAS | | GOAL |
|--|------------|-------------|
| Program Assumptions: | | |
| Lifetime (Weighted on Dth) | A | 15.96 years |
| Net-to-Gross (Weighted on Dth) | В | 115.83% |
| Install Rate (Weighted on Dth) | С | 100.0% |
| | | |
| Program Totals: | | |
| Total Dth/Yr Saved | D | 19,254 |
| Utility Costs per Net Dth/Yr | E | \$16.17 |
| Net Benefit (Cost) per Gross Dth/Yr | F | (\$10.48) |
| Non-Energy Benefits Adder per Gross Dth/Yr | G | \$7.93 |
| Annual Dth/\$M | (\$1M / E) | 61,838 |
| Total Utility Budget | (E x D) | \$311,370 |
| Total MTRC Net Benefits with Adder | (DxF) | -\$201,833 |
| Total MTRC Net Benefits without Adder | (F-G) x D | -\$354,562 |
| Utility Program Cost per Net Dth Lifetime | (E/A) | \$1.01 |
| Ounty Frogram Cost per Net Din Lifetime | (E/A) | \$1.01 |